

# The Global Fund, PEPFAR, and Republic of South Africa Demand Management Data: 18-Month Consolidated Forecast

July 2020



Republic of South Africa

## Caveats and limitations to the current version of the visibility data

- **Conservative estimates** based on currently confirmed orders and firm demand
- Prepared based on **data currently available** to The Global Fund, Kenya, PEPFAR, and South Africa
- **Preliminary estimates for discussion and planning** – not final purchase commitments
- **May not yet fully capture lead times** between order placement at manufacturer and in-country delivery
- **Ninth joint** consolidated procurement **forecast**

# Total ARV Forecast

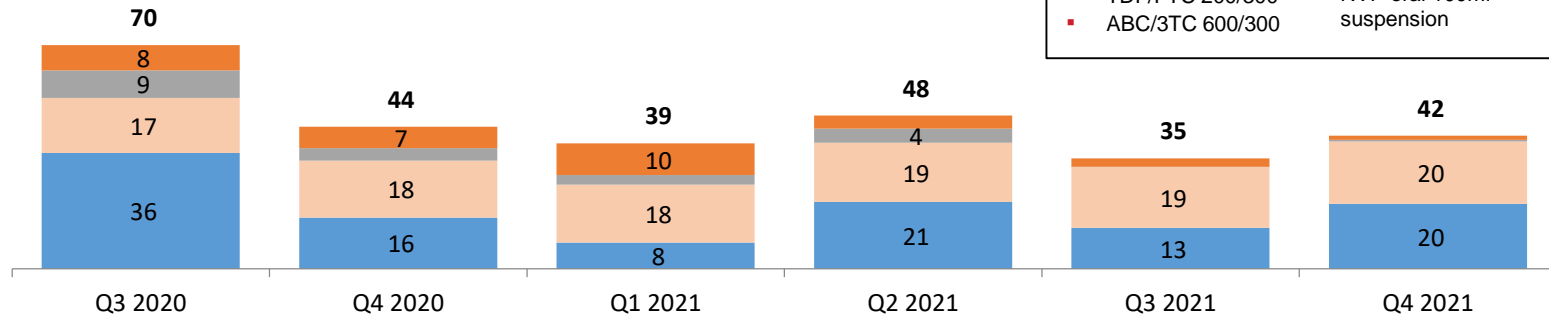
## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund

- Burkina Faso
- Cameroon
- Cote d'Ivoire
- Congo DRC
- Ethiopia
- Ghana
- Kenya
- Malawi
- Mozambique
- Nigeria
- South Africa
- Tanzania
- Uganda
- Zambia
- Zimbabwe

- TLD, 30 tabs
- TLD, 90 tabs
- TLD, 180 tabs
- DTG 50, 30 tabs
- TEE
- TLE 400, 30 tabs
- TLE 400, 90 tabs
- TLE 600, 90 tabs
- TDF/FTC 200/300
- ABC/3TC 600/300
- 3TC/AZT 150/300
- TDF/3TC 300/300
- ABC/3TC 120/60
- ATV/r 300/100
- LPV/r 200/50
- LPV/r 100/25
- LPV/r 40/10 capsules/granules
- NVP oral 100ml suspension



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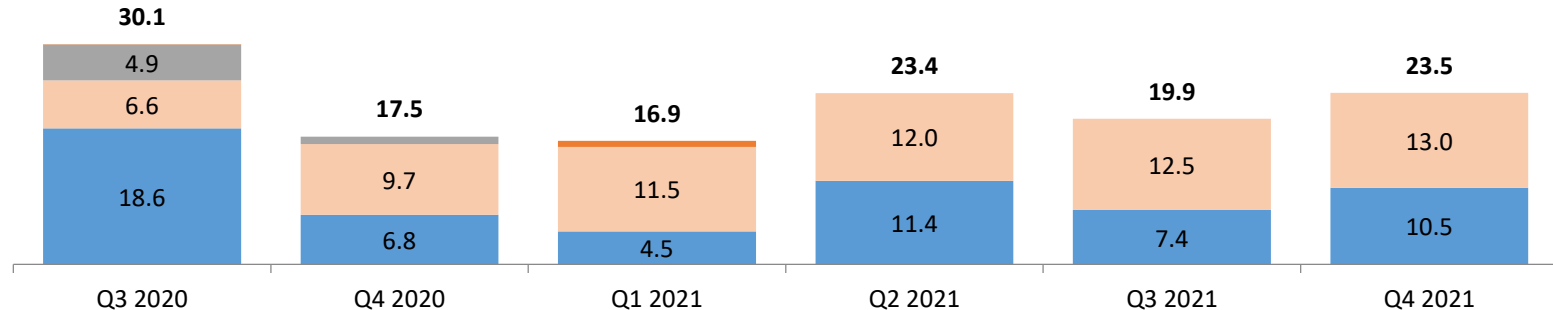
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# TLD, 30 Tabs

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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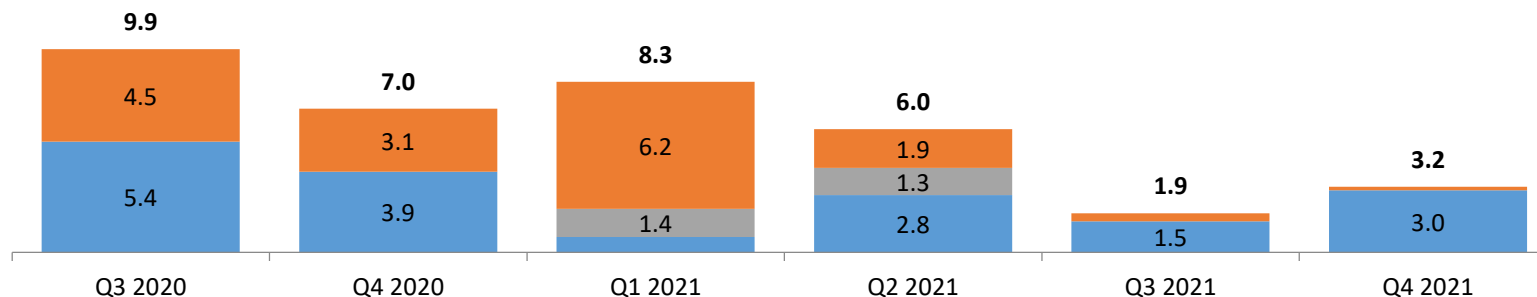
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# TLD, 90 Tabs

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Global Fund



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SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

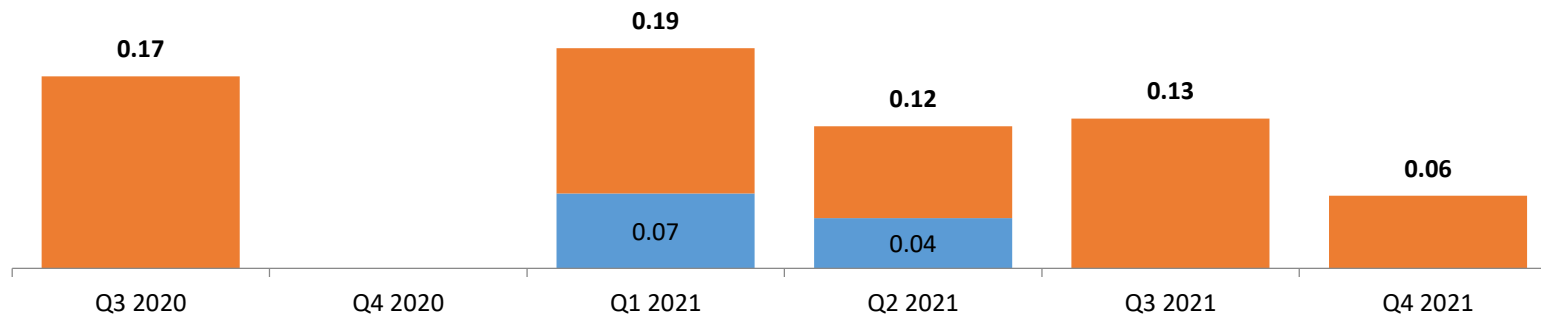
# TLD, 180 Tabs

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

■ PEPFAR

■ Global Fund



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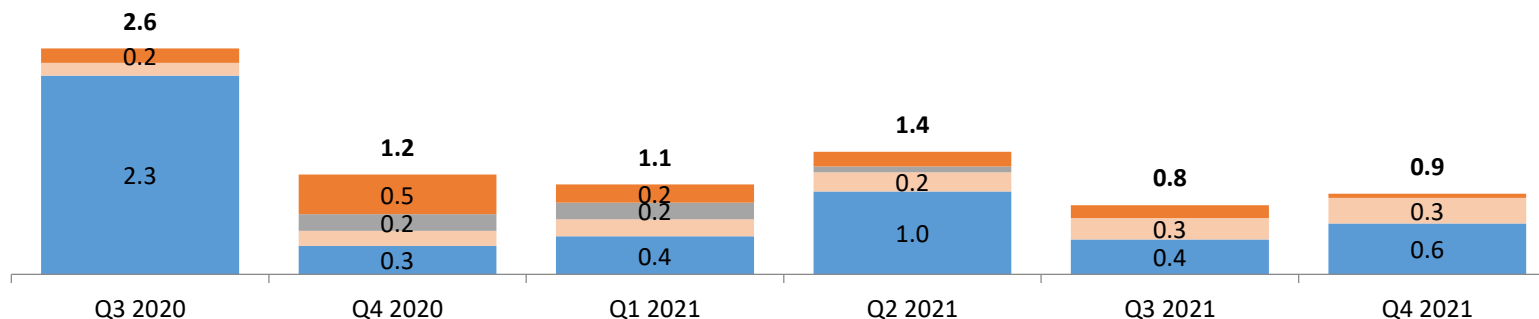
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# DTG 50, 30 Tabs

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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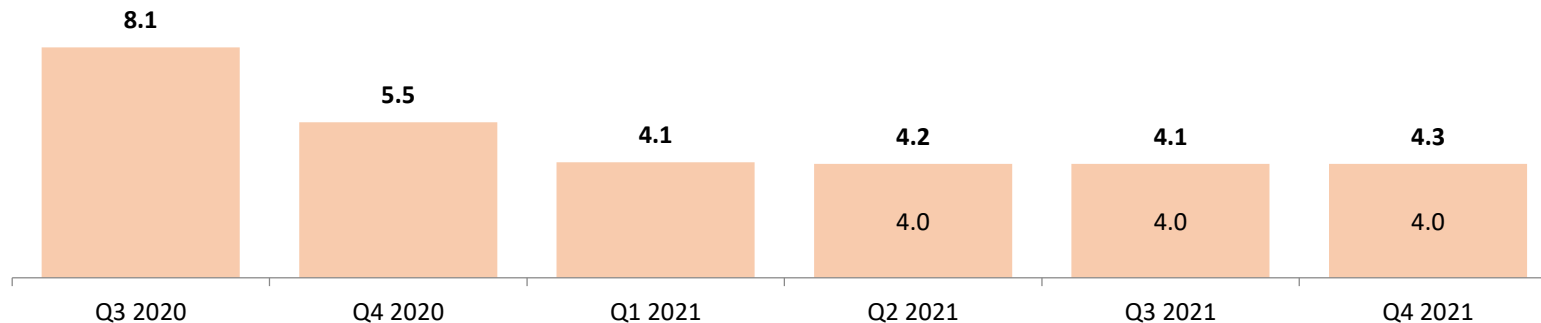
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

## TEE

**Consolidated Demand Outlook**

Q3 2020 - Q4 2021, Number of packs, millions

■ Republic of South Africa



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SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

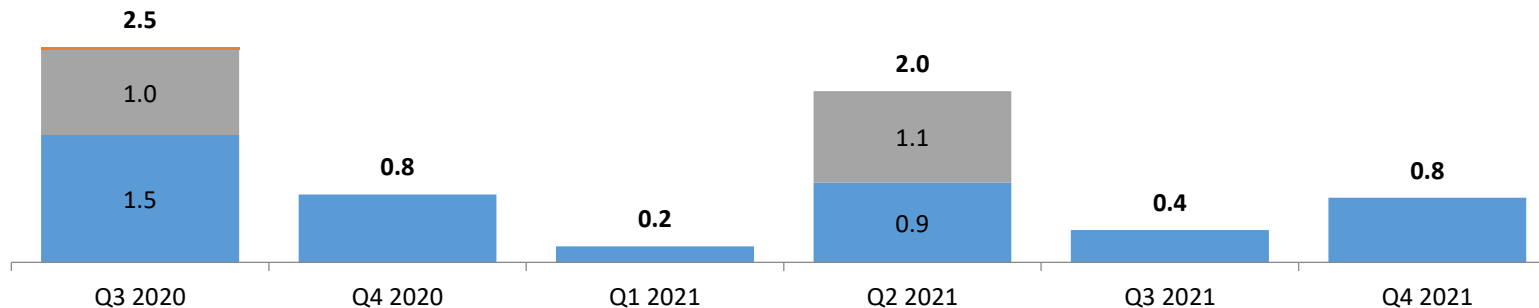


# TLE 400, 30 Tabs

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Global Fund



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SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

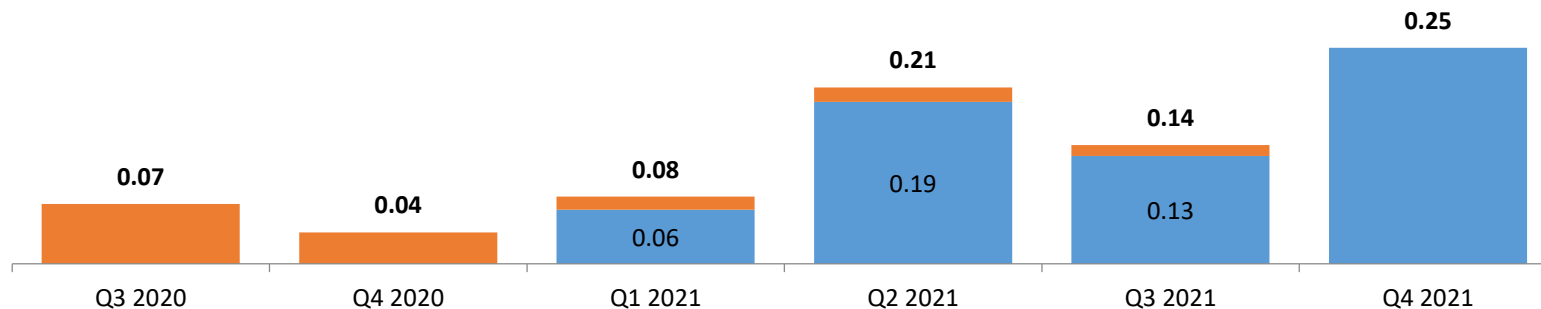
# TLE 400, 90 Tabs

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

■ PEPFAR

■ Global Fund



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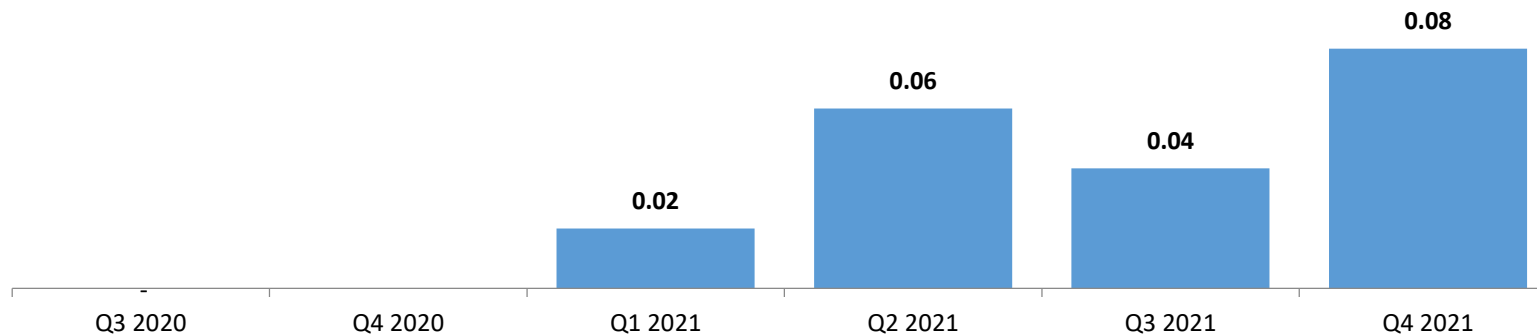
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# TLE 600, 90 Tabs\*

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

■ Global Fund



\*Some volumes may manifest in orders for packs of 30.

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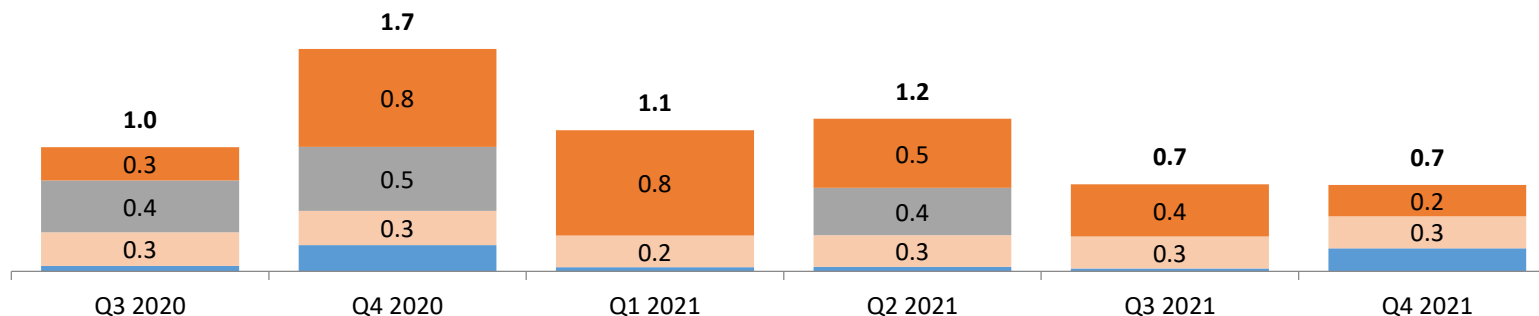
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# TDF/FTC 200/300

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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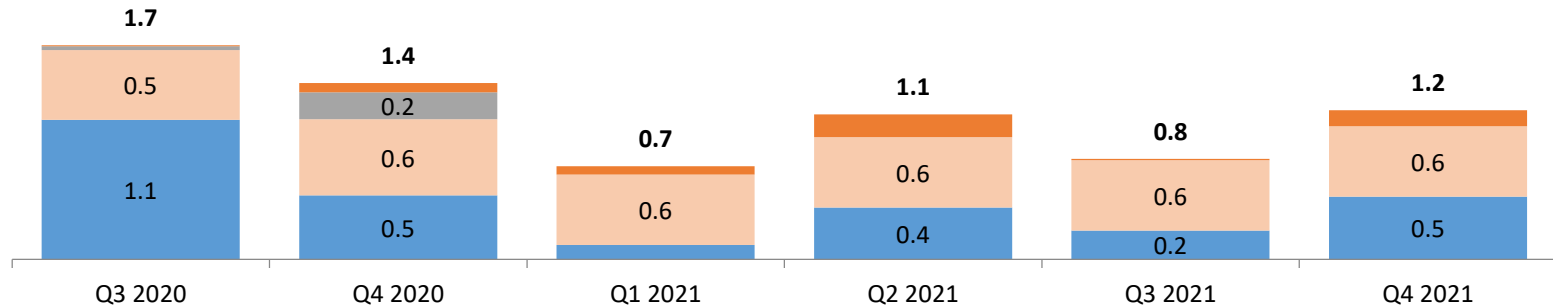
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# ABC/3TC 600/300

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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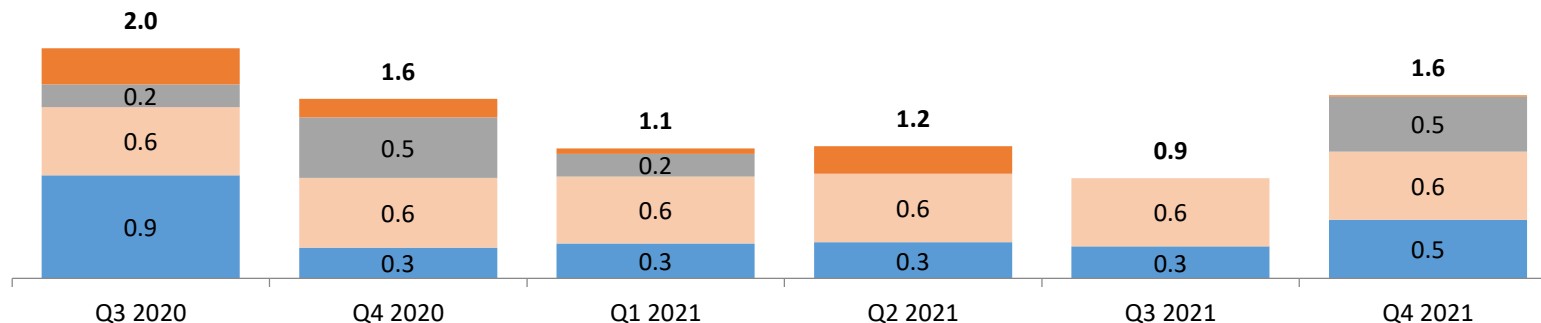
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# 3TC/AZT 150/300

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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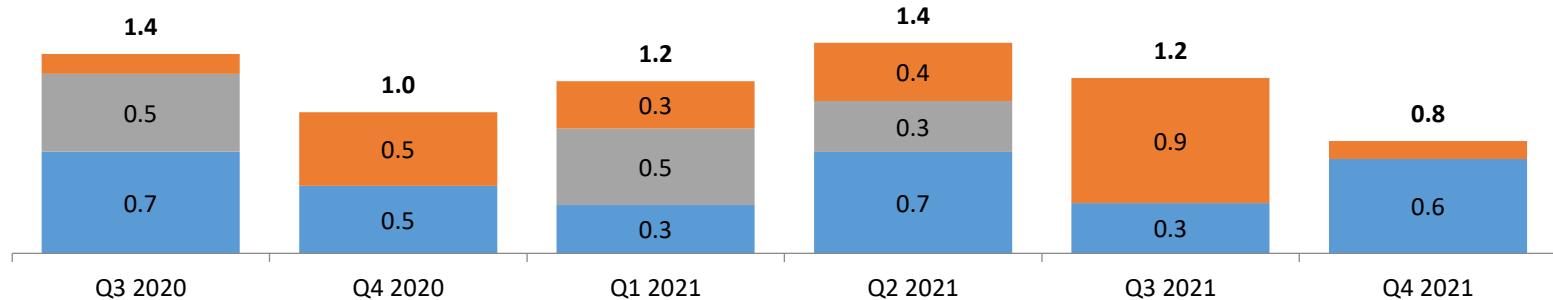
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# TDF/3TC 300/300

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Global Fund



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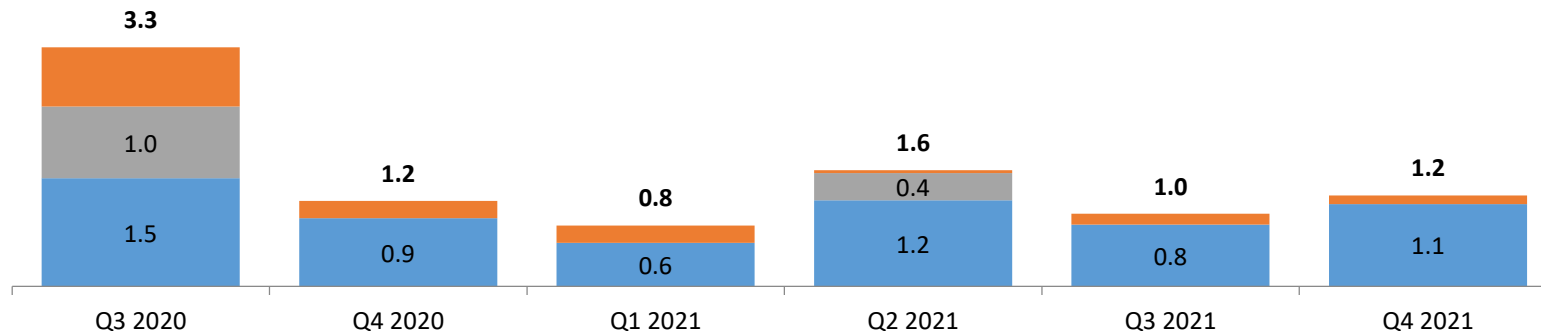
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# ABC/3TC 120/60, 30 Tabs

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Global Fund



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SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

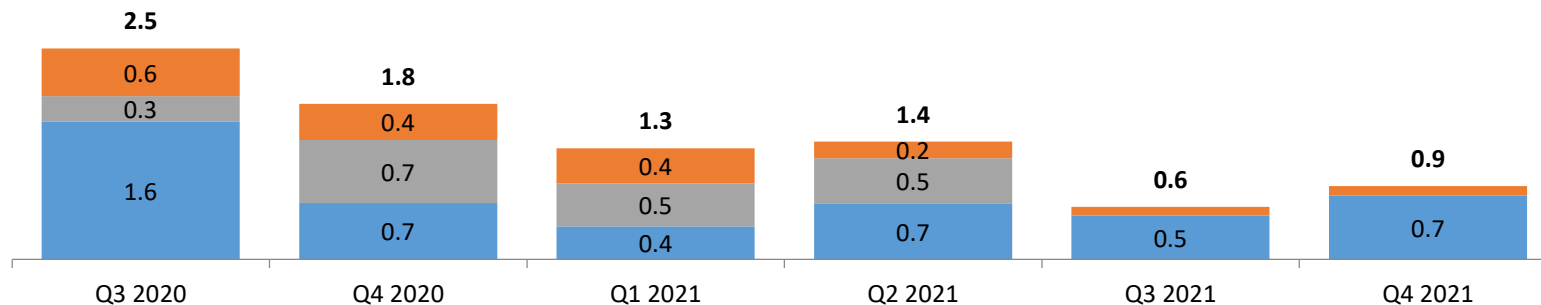


# ATV/r 300/100

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Global Fund



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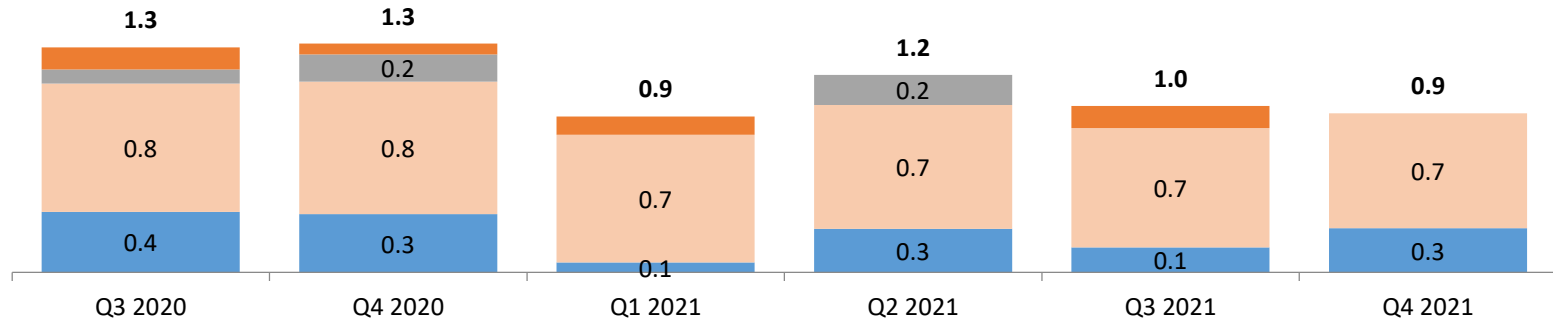
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# LPV/r 200/50

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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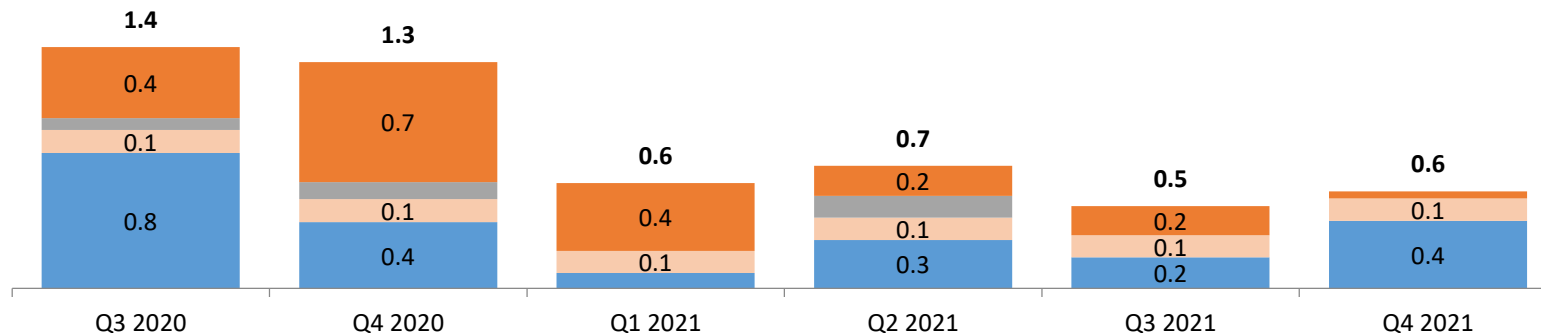
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# LPV/r 100/25

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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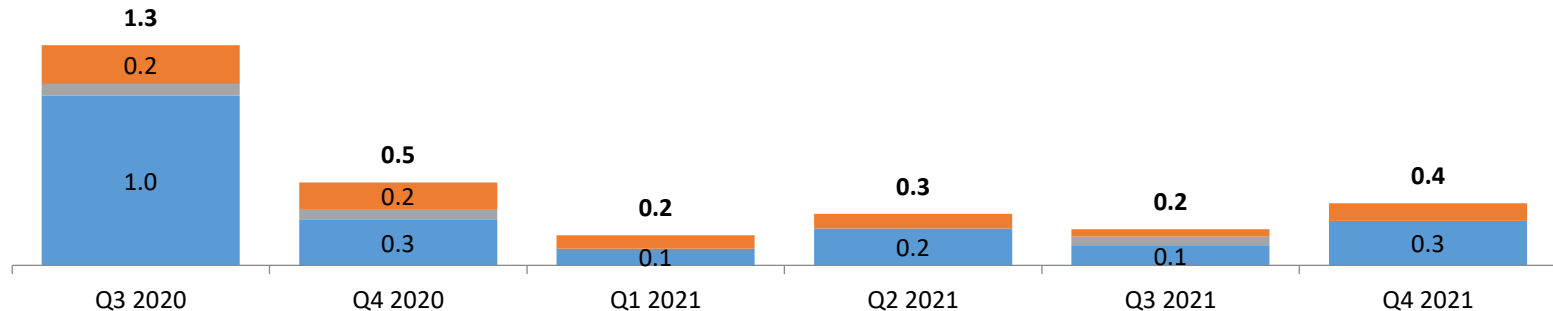
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# LPV/r 40/10 Capsules/Granules – Consolidated Demand Forecast Outlook

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Global Fund



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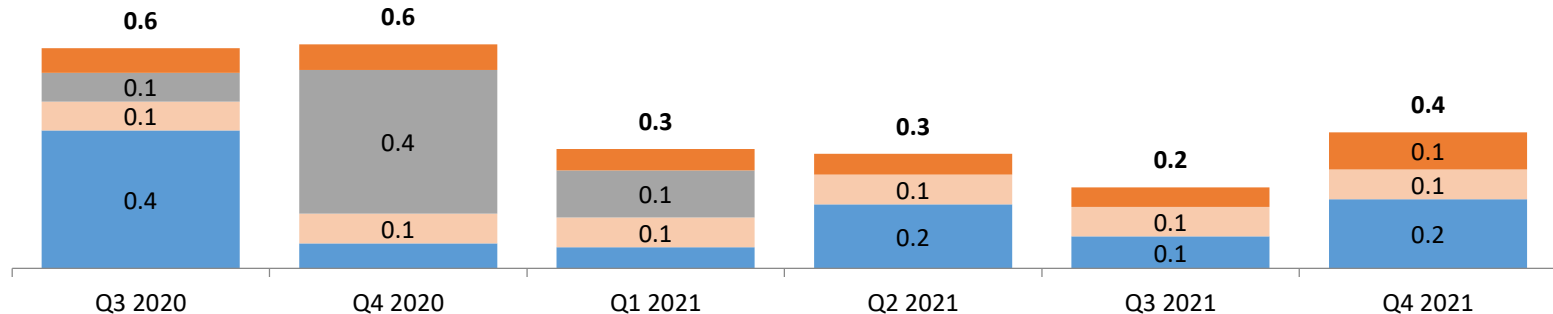
SOURCE: PEPFAR, Government of Kenya, The Global Fund, South Africa

# NVP 100ml Oral Suspension

## Consolidated Demand Outlook

Q3 2020 - Q4 2021, Number of packs, millions

- PEPFAR
- Kenya
- Republic of South Africa
- Global Fund



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